
Your business systems pay for themselves, starting now.

Are you responsible for improving the value of your **business systems**?

Business Systems: includes both employee processes and computers; it's how employees do their job and how they use information technology.

Can you give enough **attention** to improving your *business systems*?

Attention: The time and expertise required to define business needs, research possible solutions, and successfully implement the best solution.

Ontare Solutions can help. How?

◇ We are **Business System Planning** specialists.

Business System Planning: Our proven process finds improvements that maximize the value of your *business systems*. We make it easy for you to make the best *business system* decisions.

◇ Our solutions are **Budget Positive**.

Budget Positive: Our solutions have the highest net value, we calculate the total value (increased revenue, lowered expenses, and lowered risk) and subtract the total cost of ownership.

◇ We are **Technology Agnostic**.

Technology Agnostic: We are objective information technology experts with no product to sell and no technology bias.

◇ Our work is **Guaranteed**.

Guaranteed: Our *business system planning* identifies the critical success factors that are guaranteed for projects we implement.

◇ The first step is **Easy and Free**.

Easy and Free: We investigate potential *business system* improvements and identify your best, *budget positive*, options. This assessment is free.



The Ontare Solutions Process

Steps

Value

I. Business System Assessment

1. Clearly define *business system* challenges and opportunities (**improvements**)
2. Estimate each *improvement's* benefit (**IB**), including increased revenue, decreased expense and reduced risk
3. Suggest possible **solutions** for high-benefit *improvements*
4. Provide a **Plan of Action** with a schedule, cost, and interim deliverables to show progress

This assessment is free

The Plan of Action is customized to your needs

The Plan of Action saves you time budgeting and planning

You have unbiased *solution* alternatives

1

II. Business System Strategy

1. Refine potential *solutions* with research and analysis, evaluating "build versus buy" options
2. Complete a vendor request for proposal (**RFP**) and initial contract negotiations, if relevant
3. Estimate the total cost of ownership (**TCO**) for potential *solutions*
4. Define the **scope** of improvements by selecting *solutions* with high **net value** (*IB* less *TCO*)
5. Create a **Release Strategy** with *net value* analysis, *scope*, and schedule with interim deliverables

Your organization prepares in advance for *business system* changes

Your time spent evaluating potential *solutions* is minimized

Clear requirements minimize vendor risk and design time, thereby reducing cost

The *release's* value, scope, schedule, and cost are clear to all involved

2

III. Implementation

1. Select the implementation team, potentially including vendors and internal staff
2. Complete vendor contracts, if relevant
3. Construct and deploy the *release*
4. Train your organization and test the *release*
5. "Go-live" with the *release*, including ongoing support

Your organization is ready to fully utilize the *release*

The *release* is available on-time, on-budget, and ready for business

3